



# Expatriate Health Management Conference 2012

## London, 20—22 June

### Who should attend

- Multinational corporations (employers)
- International private medical insurance providers
- Managing general underwriters (managing general agents)
- Insurance brokers
- Employee benefits consultants
- Healthcare services providers
- Medical assistance companies
- Employee assistance program providers
- Providers of concierge services
- International PPOs
- Cost containment and claims

### Topics

Legal compliance — national legislation affecting expatriates and international personnel assignments — pricing & medical inflation — cost drivers and how to tackle them - quality of medical care around the world — comparisons, best practices, case management examples — special concerns of various target groups — multinational employers, NGO's, universities, government agencies — Preferred provider referrals — ethics, standards, business models, legal compliance, anti-fraud tools — flexibility of insurance products — clarifying the buyers' interests and future strategies (market and product forecasts) - transparency and trends around expat health — mental health, employee assistance programs, anti-burnout and anti isolation strategies — expatriate spouses and female expatriates — expatriates' children

### Agenda

- **Current status of the market: player & trends**
- **Business opportunities**
- **Current products and sales opportunities**
- **Buyer - Provider Networks: examples**
- **Customer Expectations**
- **Cost containment**
- **The corporate buyer view**
- **US Health Reform & Expats in the US**
- **International PPO vs. local cover in the US**
- **The EU and Social Security Agreements**



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The style of the Welcome Reception and Gala Dinner for social



networking are a highly appreciated tradition at the international HCSI conferences.

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